



Repowering London – Low Carbon Development Manager

Role outline: Leading the development of Repowering London's low-carbon retrofit service

Contract: Full-time role, 1 year fixed term contract. Probation period of 3 months.

Salary: £35-43k

Location: Primarily Repowering London's office in Brixton, with option of partial working from home. Minimum of 3 days per week must be spent in the Repowering London office. Support will be provided for remote/home working if you need it.

Application process: CV and cover letter and interview.

Closing date: 25/3/22

Contact for questions: felix.wight@repowering.org.uk

About the role

We are looking for an enthusiastic and self-motivated person with experience of business development, operational delivery, and project management to join Repowering London's growing team. You will be a core part of our mission to tackle climate change and move towards a more inclusive and sustainable future.

You will be responsible for leading the development of a new commercial offer for low-carbon heat and energy efficiency retrofit services. This would include overseeing the delivery of existing retrofit feasibility studies, reviewing our opportunity analysis, finalising the growth strategy and business case for approval by the executive team, and leading on implementation. We expect to see the initial launch of a commercial offer for property owners within 6 months of starting the role.

Additionally you would support and coordinate with the existing rooftop solar retrofit team, to help identify synergies and build the foundations for the medium-term integration of our rooftop solar offer in a holistic low-carbon retrofit service for both domestic and non-domestic buildings.

You will be supported by our Low Carbon Project Officer, as well as our Low Carbon Asset Manager, who you will also line manage. You will also be supported operationally by the wider team, including our Communications Officer, Finance Officer, and Corporate Support Officer.



About Repowering London

Repowering London achieve our mission of Creating Local Energy by delivering renewable energy projects that are led and owned by Londoners and provide direct benefits to them, including cost savings and community investment. Importantly, our projects also generate the social energy that brings people together and creates opportunities for communities to flourish.

We provide a unique combination of mentoring, training and work experience that helps London's residents become active, empowered citizens with a voice in local decision making, campaigning and delivering meaningful change in the energy system.

Meanwhile, our collective experience allows us to explore innovative models for providing sustainable and affordable urban energy and to drive London's transition to a fair and inclusive low-carbon society. As a founding member of [Community Energy London](#) we are sharing what we learn with like-minded organisations to spread our impact even further.

Person specification

The right candidate will have a high level of project management and business development experience, with a track record in leading and building teams. You will be comfortable working collaboratively and managing a number of staff and external contractors. Your role will include building relationships with a range of partners, from the Mayor of London's office to building owners, providing strategic oversight and quality control of the work Repowering London are responsible for.

For this role, we will be looking for and assessing candidates on the following:

- Business planning and business development experience
- Project management experience
- Business to business sales experience
- Background knowledge of low carbon retrofit technologies
- Online communication skills i.e. email
- In person communication skills
- Knowledge of Microsoft Office suite
- Financial modelling in Excel
- Interest in community engagement and renewable energy
- Capacity to self-reflect on performance, proactively problem-solve and welcome feedback on performance

The following are not essential for the role but would be good to have:

- Experience of low carbon heat installations
- Experience of energy efficiency retrofit
- Experience of undertaking solar PV feasibility studies
- Understanding of building energy services and contracts
- Familiarity with Wrike, MS Project or other project management tools



Your role as our Low Carbon Development Manager

As our Low Carbon Development Manager you will be the propulsive energy behind the development of a new low carbon retrofit service. To date Repowering London's retrofit offer has focused on rooftop solar, installed on social housing blocks of flats, as well as community buildings such as schools and leisure centres. The installations are funded by community shares or other sources of ethical finance, and don't require a financial contribution from landlords.

We have taken a strategic decision to invest in expanding our offer to include energy efficiency technologies and low carbon heat, where these are suitable for the client or community in question. We have secured funding to support our research and development, undertaken opportunity analysis for both domestic and non-domestic retrofit in London, and begun building relationships with potential contractors, site owners and funding partners.

Your role would be to build on this initial work with the completion of the business model and commercial terms, the development of a staged strategy for market entry, and to then launch and grow the new service. You will work closely with Repowering London's Rooftop Solar, Asset Management, and Innovation teams, to share knowledge and leads, and to support the integration of our operations into a holistic retrofit service.

You will be part of Repowering's Management Team, and be supported by the Chief Executive and line managed by our Technical Director. Working with our Communications Officer, you will also agree messaging and develop materials to communicate Repowering London's offer to different types of property owner.

Repowering London's Employee Value Proposition

At Repowering London we want everyone to feel valued and have the opportunity to develop your skills and experience. We offer support and work-based training to support you in your role.

Skills development is not just limited to your role at Repowering London and as an organisation we want to support employees to pursue opportunities outside of work which will broaden skills and networks.

Our team is diverse, and we recognise that everyone has responsibilities and interests outside of work; therefore, whether it is caring for family; studying, volunteering or taking time out. Repowering London want to support employees and give them the time to spend time on the things that are important to them. Our Flexi Time Policy and Volunteering Policy provide scope for adhoc, short term arrangements, and our Unpaid Leave Policy provides an option for those who need to take time away from work for an extended period.



How to apply

Please send your CV and a cover letter via email to info@repowering.org.uk by midnight on the 25/3/22.

We will hold interviews for shortlisted candidates during the week of 4/4/22.

We will reply to all applicants to the role.

Repowering London is committed to providing equal opportunities for all applicants regardless of their background. We value diversity whilst recognising that accessing employment has different challenges for different people. We encourage applications from Black, Asian and minority ethnic people; people who identify as having a disability; people from the LGBT+ community; and people who identify as working class (or have done in the past). If you would like to have an informal chat before applying, please get in touch – we would be very happy to talk to you.

This role has been made possible by funding from the National Lottery Climate Action Fund.

